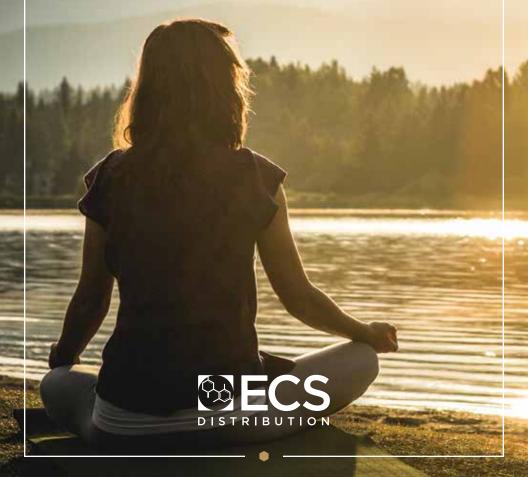


Quality assurance, product selection, and serving size tracking.





# FAQ'S: Most common questions customers ask about CBD-rich hemp extracts.

### What is CBD?

CBD is short for cannabidiol. Cannabidiol is one plant-based cannabinoid out of dozens that occur naturally from flowering cannabis. Cannabinoids are any compounds that bind to our bodies' cannabinoid receptors (CB1 and CB2). These receptors send signaling to our endocannabinoid system (ECS), which regulates basic health factors like sleep, appetite, and our immune system. CBD also binds to other receptors and affects numerous other biological mechanisms.

### Is hemp-derived CBD legal?

Yes. The 2014 Agricultural Act defines industrial hemp as cannabis with less than 0.3% delta-9-THC by dry weight. The law allows states to establish and oversee hemp growing programs. Congress has further endorsed commerce in hemp products by prohibiting the use of federal funds to interfere with interstate transport of hemp. Hemp extract products have been federally legal for retail sales since January 2016.

### Is CBD safe?

Yes. No one has ever died from ingesting too much CBD or any other cannabinoid. These compounds have an excellent safety profile. Also, CBD and other naturally occurring cannabinoids found in hemp do not cause psychoactive effects. These molecules are all non-toxic and have been deemed safe for human consumption.

The World Health Organization (WHO) has determined that CBD has:

- No risk of abuse
- No risk associated with long-term use
- No risk of acute overdose
- No LD50 (no lethal dose)

# Does CBD have negative interactions with pharmaceuticals?

There are no contraindications. However, taking CBD can change how the body metabolizes other pharmaceutical medications. CBD can inhibit Cytochrome P450 (CYP) enzymes. CYP enzymes are known to metabolize more than half of pharmaceutical medications. If CBD is taken in conjunction with these drugs, the metabolization of the drug can be delayed and cause its levels in the blood to increase. To avoid these risks, the Realm of Caring Foundation recommends using products high in CBD three hours before or after taking any medications.



# What are the benefits of taking CBD and other cannabinoids?

There may be many. CBD is known to bind to various receptors in the body (CB1, CB2, Vanilloid, serotonin) and affects numerous other mechanisms. Cannabinoids have been shown to stimulate the endocannabinoid system, which regulates homeostasis in the body. Our bodies make cannabinoids naturally to send signaling to this system. Plant-sourced cannabinoids also stimulate this system and can help supplement endocannabinoid deficiencies. CBD benefits include:

- Support healthy immune function\*
- Reduce exercise-induced inflammation\*
- Regulate stress and anxiety\*
- Induce a calm, focused mind\*
- Improve energy and mood\*

### How to find a high-quality hemp extract.

Hemp-sourced CBD has an excellent safety profile, but consumers would be wise to ensure that the CBD they are ingesting comes from reputable sources. All hemp CBD products are not created equal. Unfortunately there are still reports of people becoming ill from taking "CBD oil" that has been adulterated with synthetic chemicals or grown in contaminated soil.

**Know your source!** The following is a list of guidelines for ensuring hemp extract products are clean, properly labeled, and consistent.

- Hemp should be grown and processed domestically. United States hemp programs have the strictest growing and processing oversight. Processing should be performed in facilities following the FDA's Current Good Manufacturing Practices (CGMP).
- 2) Products should be tested to ensure they are not contaminated. Hemp is a bioaccumulator, which means it can pull toxins out of the soil. Any products sourced from hemp grown in contaminated soil will be harmful. Toxins like heavy metals, pesticides, mold, bacteria,

<sup>\*</sup>These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, cure, mitigate, treat or prevent any disease.

and industrial solvents are all possibilities. If the manufacturer does not have a Certificate of Analysis (CoA) from respected third-party labs that tests for these contaminants, the product should be assumed to be toxic.

- 3) Hemp farming principles should be organic. The hemp should always be grown in soil that is certified organic. Farming practices should always be organic as well. Since the USDA began certifying hemp as organic in 2018, few manufacturers have the USDA-organic label on their products. A trusted CoA is the next best thing.
- 4) CBD isolate products have pros and cons. Most products labeled as "CBD oil" are CBD crystals that have been added to a carrier oil. These products are often labeled as being "THC free." The risk of testing positive on a drug test is lower with CBD isolate, but it has a narrow, bell-shaped response curve. Taking too little has the same effect as taking too much. Finding an optimal serving size can be difficult. The FDA states that CBD cannot be added to dietary supplements. To ensure FDA compliance, only broad-spectrum hemp extracts *naturally* rich in cannabidiol are consistent with these regulations.
- 5) Seek consistent hemp cultivars. Most "full-spectrum" hemp products are sourced from multiple farmers growing different types (cultivars) of hemp. In such cases, a product's cannabinoid profile will vary from batch to batch. It is ideal to choose hemp manufacturers that use the same variety of hemp and similar farming practices year after year. Doing so will ensure a product that works well today will have the same effects bottle after bottle.
- 6) Seek experienced hemp farmers. Most farmers are new at growing hemp. Domestic hemp farming has only been legal since January 2015, so the nuances of proper growing are still being learned. Manufacturers that have been growing cannabis for more than a decade typically have less variance in cannabinoid profiles. Wellestablished hemp extract manufacturers with the most success stories will be the best predictor of future results.

### Will I test positive on a drug test?

There is a possibility. Industrial hemp and hemp-sourced products may contain trace amounts of THC. Federal law allows for up to 0.3% delta-9-THC by dry weight. While these THC levels are too low to create the euphoric high associated with marijuana, THC can be stored in the body and trigger a positive drug test.

### How much should I take?

There are several variables that impact the effects of CBD-rich hemp extracts. Those include overall health, body weight, and natural drug sensitivity. Cannabinoids can also be used as supplements to a healthy, active lifestyle.

- Start with the serving size recommendation. Manufacturers' products
  will list suggested serving sizes based on CBD or total hemp extract
  content. Cannabinoid content will vary from one serving size to the
  next. Most servings provide between 5mg and 40mg of CBD.
- Increase serving size to find optimal personal results. Each person's "sweet spot" will vary considerably. Optimal serving sizes range from 5mg to hundreds of mg of CBD daily. It is best to keep track of how much was taken each day and the subjective experience. More is not necessarily better, so having discipline and keeping a log is encouraged. Multiple manufacturers and some non-profits recommend increasing the serving size twice a week, although this frequency is not an industry standard.
- Commit to at least 30 days. It can take weeks of increasing the serving size to find the optimal amount. The body will be absorbing cannabinoids during this time. The number of receptors in the endocannabinoid system can also begin increasing once plant-based cannabinoids are introduced. Instead of expecting profound effects immediately, be prepared to use the CBD-rich products for at least a month.
- Expect optimal serving sizes to vary greatly from person to person. Several non-profits offer guidance on how much CBD should be taken for a variety of reasons. Reported starting amounts range from 5mg to 50mg a day. There is not currently enough data to predict precisely how much any person should take.

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### FOR EXAMPLE:

back of this guide.

- 1) Doctors advising the American Cannabis Nurses Association recommend starting with 2mg of CBD per day. They recommend following a doctor's advice on increasing that amount over time. This starting point is on the low end of the recommendation spectrum.
- 2) The Realm of Caring Foundation's online dosing calculator recommends adults start with 25mg per day. The non-profit recommends increasing intake only once a month.
- Keep a CBD Journal. To track how CBD-rich hemp extracts are affecting health, consumers should keep a log of their daily serving size and their experience. Areas to pay attention to would be joint pain, stress, ability to focus, mood, and restfulness. Keeping record will help people determine which products and how much of each work best. Consistently taking the products and logging the results is key. Download a blank journal to track the amount taken each day at ecsdistribution.com/journal or by scanning the QR Code on the

### How often should I take CBD?

Different delivery methods can have considerable variations in effects as well as the length of time cannabinoids stay in the body tissues. Low amounts of inhaled CBD will leave the body faster than large doses that are swallowed. Specifically, CBD has about a 9-hour half-life, meaning the levels in the blood will drop by 50% every 9 hours. Depending on the circumstances, people can take CBD-rich products three times a day to keep blood levels elevated. People can choose to take hemp extracts once a day, situationally, or as desired.

# Delivery Methods

### INHALATION: Seconds to enter the bloodstream **)** Fastest way to introduce CBD into the bloodstream **)** Effects diminish faster **)** Risks of contaminated products are greatest with inhaled products **)** Avoid propylene glycol in inhaled products **)** Inhalation devices are available with refillable containers or disposable "vape pens" LIPOSOMAL: Few minutes to enter the bloodstream Water-soluble option (cannabinoids) are not naturally water-soluble) ) Liposome products wrap a water-soluble lipid around cannabinoids for better absorption ) Often mixed into glass of water **)** Can be used sublingually (under the tongue) **)** Larger percentage of cannabinoids enter bloodstream **OIL/SUBLINGUAL:** 15-20 minutes to enter the bloodstream **>** Taken sublingually ) Absorbs through mucus membranes under tongue ) At least 30 seconds to absorb. More oil takes longer to absorb. TRANSDERMAL: 30 minutes to enter the bloodstream **)** Slow, timed release (day, multiple days) ) Useful for people who cannot easily take products orally CAPSULES/ 45-90 minutes to enter the bloodstream **SWALLOWED:** > Processed through digestive system ) Less percentage of cannabinoids absorbed compared to other ingestion methods **)** Effects felt longer **TOPICALS:** Absorbed into skin and some surrounding tissue **)** Categorized as "cosmetics" with FDA **)** Promotes healthy skin

## Further Research

There are several reliable sources of information about CBD's effects from respected non-profits. For further reading, we recommend the following sources:

- Project CBD (projectcbd.org)
- Realm of Caring Foundation (theroc.us)
- American Cannabis Nurses Association (cannabisnurses.org)
- International Association for Cannabinoid Medicines (cannabis-med.org)



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